



Sales, Design, and Consulting Position

HomeHarvest LLC is a gardening, construction, and edible landscaping company serving Boston and Greater Boston. We're seeking a vital position on our growing team.

We provide design, installation, maintenance, and education surrounding regenerative agriculture and sustainable construction. Our work connects our customers with nature, encourages healthy food choices, and promotes sustainability and food security. We are also embarking on creating a non-profit organization, focused on edible gardens and tree planting projects at institutions (schools, parks, prisons, community gardens etc) with accompanying educational programming.

We're hiring for a sales specialist with specific skills. This new hire will be responsible for the following work:

- Closing sales every week
- Writing quality proposals for custom installations
- Selling edible landscaping and construction projects
- Cost estimating on complex projects including gardening, planting, construction, masonry, carpentry, metal work, electrical and plumbing work
- Reaching an annual gross sales goal of 1 million dollars or about \$33,000 per week during the growing season
- Consulting and communicating with customers about custom projects
- Communicating with our work team and other vendors
- Some outreach, marketing, and lead generation

We are looking for the following qualifications:

- 1-2 years experience with sales and a proven success record
- Solid, dependable, concise, and clear verbal and written communication skills
- Background/experience working with horticulture and construction
- Experience with cost estimating and writing complex proposals
- Access to a reliable vehicle to get to consultations in MA
- Passion to work on and grow with a mission-driven company
- Knowledge about edible plants is a plus
- At least three years experience in construction, sales, estimating, writing proposals, edible garden installations, design, or consulting. A mix of the above is necessary.
- Ambitious

- Independent
- Comfortable managing your own schedule
- Punctual

There will be a robust training period and we are seeking a long term commitment for this position. This is a salaried position with the potential for a commission percentage once settled into the role. The compensation is commensurate with experience. Our office is in Arlington, MA and most of our work is in the Greater Boston Area.

This is a critical role that is core to HomeHarvest's success. You will have a lot of responsibility, and reap the rewards of our collective wins! You will have freedom to make your own decisions and mistakes, and there is huge potential for growth.

Thank you and we look forward to hearing from you.

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